

### Endurance Technologies Limited Registered office: E-92, M.I.D.C. Industrial Area, Waluj, Aurangabad – 431136 (Maharashtra), India CIN: L34102MH1999PLC123296 Tel no. +91-240-2556686 Fax no.+91-240-2551700 Email: investors@endurance.co.in

## Statement of standalone audited financial results for the quarter and year ended 31st March, 2018

[	Τ		Quarter ended	₹ in million (except per share data) Year ended		
Sr. No.	Particulars	31st March, 2018	31st December, 2017	31st March, 2017	31st March, 2018	31st March, 2017
		Audited (Refer note 6)	Unaudited	Audited	Audited	Audited
I	Revenue from operations (refer note 3)	12,722.72	11,168.70	10,593.39	47,690.12	42,801.52
П Ш	Other income Total Income (I + II)	69.05 12,791.77	29.94 11,198.64	42.05 10,635.44	183.93 47,874.05	125,47 <b>42,926.99</b>
		12,171177	11,1/0101	10,000111	1,07 1100	.2,720.77
IV	Expenses	0.007.40		(		0511410
	(a) Cost of materials consumed	8,207.40	7,284.76	6,080.28	30,110.62	25,114.10
	(b) Purchases of stock-in-trade (traded goods)	28.61	27.05	31.51	90.93 94,27	98.09 (422.24)
	(c) Changes in stock of finished goods, stock-in-trade and work-in-progress	137.30	(89.39)	(30.45)	94.27	(432.24)
	(d) Excise duty	_	-	998.38	1,279.12	4,003.33
	(e) Employee benefits expense	641.95	615.34	657.22	2,546.95	2,421.80
	(f) Finance costs	27.39	14.11	26.90	102.49	178.57
	(g) Depreciation and amortisation expense	454.42	431.68	447.01	1,696.31	1,668.57
	(h) Other expenses	2,111.63	1,889.84	1,724.06	7,664.55	6,885.96
	Total expenses (IV)	11,608.70	10,173.39	9,934.91	43,585.24	39,938.18
v	Profit before exceptional items and tax (III- IV)	1,183.07	1,025.25	700.53	4,288.81	2,988.81
VI	Exceptional items (refer note 4)	-	268.78	-	268.78	-
vīi	Profit before tax (V-VI)	1,183.07	756.47	700.53	4,020.03	2,988.81
VIII	Tax expense					
,	Current tax	212.77	322.31	112.30	1,261.24	757.80
	Short/(excess) provision for tax relating to prior periods	0.70	(17.59)	1.26	(63.95)	1.26
1	Deferred tax	150.63	(35,55)	62.05	106.71	14.78
	Total tax expense	364.10	269.17	175.61	1,304.00	773.84
IX	Profit for the period (VII-VIII)	818.97	487.30	524.92	2,716.03	2,214.97
х	Other comprehensive income					
23	Items that will not be reclassified to profit or loss in	(1.40)	14.04	6.07	(0.04)	(12.02)
	subsequent periods (net of tax)	(1.40)	14.74	6.87	(0.84)	(17.83)
XI	Total comprehensive income for the period (IX+X)	817.57	502.04	531.79	2,715.19	2,197.14
	Paid-up equity share capital	1,406.63	1,406.63	1,406.63	1,406.63	1,406.63
	Face value of the share in Rs. each	10.00	10.00	10.00	10.00	10.00
хш	Earnings per share (of Rs 10/- each) (not annualised):					
	Basic & diluted	5.82	3.46	3.74	19.31	15.75





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## Standalone audited Balance Sheet as at 31st March, 2018

Sr. No.	Particulars	As at 31st March, 2018	As at 31st March, 201
		Audited	Audited
	ASSETS		
1	Non-current assets		
	(a) Property, plant and equipment	9,571.27	8,388.
	(b) Capital work-in-progress	505.22	332.
	(c) Intangible assets	57.00	. 74.
	(d) Intangible assets under development	47.77	4.
	(e) Investments in subsidiaries	3,637.61	3,636.
	(f) Financial assets	10.00	10
	(i) Investments (ii) Other financial assets	10,08 58.60	10. 63.
	(g) Deferred tax assets (net)	38.00	63. 95.
	(h) Other non-current assets	1,843.98	95. 1,651.
		15,731.53	14,255.
		,	
2	Current assets		
	(a) Inventories	2,466.24	2,490.
	(b) Financial assets		
	(i) Investments (ii) Trade receivables	449.13 7,065.70	316,
	(iii) Cash and cash equivalents	85.32	4,846. 26.
	(iv) Bank balances other than (iii) above	1.61	3.
	(v) Loans	13.02	16.
	(vi) Other financial assets	15.80	45.
	(c) Other current assets	226.75	500.2
		10,323.57	8,245.:
	Total Assets (1+2)	26,055.10	22,500.9
	EQUITY AND LIABILITIES		
1	Equity		
	(a) Equity share capital	1,406.63	1,406.0
	(b) Other equity	16,515.95 17,922.58	14,224.0
	Liabilities	11,922.30	15,050,0
2	Non-current liabilities		
	(a) Financial liabilities		
	(i) Borrowings	49.58	198.5
	<ul><li>(ii) Other financial liabilities</li><li>(b) Provisions</li></ul>	30.82	22.5
	(c) Deferred tax liabilities (net)	21.60 10.83	165.3
		112.83	386.4
3	Current liabilities		
	(a) Financial liabilities		
	(i) Borrowings	1,782.68	1,424.9
	(ii) Trade payables	4,832.29	3,479.5
	(iii) Other financial liabilities (b) Other current liabilities	457.39	615.8
	(b) Other current liabilities 4 (c) Provisions	728.37 190.39	701.5 222.8
_	ATTENDED AND A CONTRACT OF A DESCRIPTION OF A DESCRIPTION OF A DESCRIPTION	28.57	39.2
R	(d) Current fax liabilities (net)	8,019.69	6,483.8
	Total Equity and Liabilities (1+2+3)	26,055.10	22,500.9

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#### Notes:

- The above financial results of the Company for the quarter and year ended 31st March, 2018 have been reviewed by the Audit Committee and approved by the Board of Directors at their meetings held on 15th May, 2018. The Statutory Auditors of the Company have expressed an unmodified audit opinion.
- 2. These financial results have been prepared in accordance with Indian Accounting Standards ("Ind AS") prescribed under Section 133 of the Companies Act, 2013 read with relevant rules issued thereunder and in terms of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 read with SEBI circular no. CIR/CFD/FAC/62/2016 dated 5th July, 2016.
- 3. Post the applicability of GST in India with effect from 1st July, 2017, revenue is required to be disclosed net of GST. Accordingly, the revenue from operations for the quarter and year ended 31st March, 2018 are not comparable with the quarter and year ended 31st March, 2017 in the results.
- 4. During the quarter ended 31st December, 2017, the Company has incurred Rs. 268.78 million towards Voluntary Separation Scheme for eligible workmen, as part of consolidation of plant operations in the Pune region, which has been disclosed as an exceptional item in the financial results.
- 5. The operating segment of the Company is identified to be, 'Automotive Components'. Therefore, the disclosure as per Regulation 33(1)(e) read with Clause (L) of Schedule IV of the Listing Regulations is not applicable.
- 6. The figures of the last quarter are the derived figures between audited figures in respect of the full financial year up to 31st March, 2018 and the unaudited published year-to-date figures up to 31st December, 2017, being the date of the end of the third quarter of the financial year which were subjected to limited review.
- 7. The figures of previous periods have been regrouped, wherever necessary, to conform to the current period's classification.

For and on behalf of the Board of Directors

k num

Anurang Jain Managing Director (DIN : 00291662)

Date : 15th May, 2018

Place : Mumbai





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### Statement of consolidated audited financial results for the quarter and year ended 31st March, 2018

			Quarter ended	₹ in million (except per share data) Year ended		
Sr. No.	Particulars	31st March, 2018	31st December, 2017	31st March, 2017	31st March, 2018	31st March, 2017
		Audited (Refer note 7)	Unaudited	Audited	Audited	Audited
I	Revenue from operations (refer note 4)	17,816.70	15,850.72	14,801.09	66,660.47	59,912.01
П	Other income	77.59	42,27	118,55	235.40	290.71
Ш	Total income (I + II)	17,894.29	15,892.99	14,919.64	66,895.87	60,202.72
IV	Expenses					
	(a) Cost of materials consumed	10,350.66	9,274.18	7,671.61	38,536.27	32,571.55
	(b) Purchases of stock-in-trade (traded goods)	28.61	27.05	31.51	90.93	98.09
	(c) Changes in stock of finished goods, stock-in-trade and work-in-progress	227.38	(225.17)	220.73	(181.27)	(410.19
	(d) Excise duty	-		998.38	1,279.12	4,003.33
	(e) Employee benefits expense	1,472.25	1,466.40	1,371.19	5,809.33	5,455.15
	(f) Finance costs (g) Depreciation and amortisation expense	62,71 907.28	47.14 798.13	49.17 781.46	235.23 3,215,85	322.49 2,905.06
	(b) Other expenses	3,165.30	3,037,47	2,609.50	11,848.25	2,903.00
	Total expenses (IV)	16,214.19	14,425.20	13,733.55	60,833.71	55,556.27
	Profit before exceptional items and tax (III-IV)	1,680.10	1,467.79	1,186.09	6,062.16	4,646.45
	Exceptional items (refer note 5)	1 (10) 10	268,78	-	268.78	-
	Profit before tax (V-VI) Tax expense	1,680.10	1,199.01	1,186.09	5,793.38	4,646.45
γm	Current tax	388,52	481.79	293,23	1,865,31	1,354.98
	Short/(excess) provision for tax relating to prior periods	(18.11)	(9.56)	0.60	(74.74)	(17.81
	Deferred tax	146.06	(55.03)	56.85	95.24	6.18
	Total tax expense	516.47	417.20	350.68	1,885.81	1,343.35
IX	Profit for the period (VII - VIII)	1,163.63	781.81	835.41	3,907.57	3,303.10
	Other comprehensive income Items that will not be reclassified to profit or loss in subsequent periods (net of tax)	(3.35)	14.74	7.69	(2.79)	(17.01
	Items that will be reclassified to profit or loss in subsequent periods	382.17	(56.58)	(183.98)	953,66	(427.36
	Total	378.82	(41.84)	(176.29)	950.87	(444.37)
хı	Total comprehensive income for the period (IX + X)	1,542.45	739.97	659.12	4,858.44	2,858.73
	Profit for the period attributable to: Shareholders of the Company Non controlling interests	1,163,63 -	781.81	835.41	3,907.57	3,303.10
	Total comprehensive income for the period attributable to : Shareholders of the Company	1,542.45	739.97	659.12	4,858.44	2,858.73
	Non controlling interests	-	-		-	-
	Paid-up equity share capital Face value of the share in Rs. each	1,406.63 10.00	1,406.63 10.00	1,406.63 10.00	1,406.63 10.00	1,406.63 10.00
xv	Earnings per share (of Rs 10/- each) (not annualised): Basic & diluted	8.27	5.56	5.94	27.78	23.48





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#### Consolidated audited Balance Sheet as at 31st March, 2018

Sr. No.		Particulars	As at 31st March, 2018	As at 31st March, 2017
		F	Audited	Audited
		ASSETS		-
1		Non-current assets		
	(a)	Property, plant and equipment	16,706.24	14,734.2
		Capital work-in-progress	639.75	434.2
	(c)	Goodwill	1,577.23	1,354.8
		Other intangible assets	226.19	247.7
	(e)	Intangible assets under development	47.77	4.0
	(f)	Financial assets		
		(i) Investments	10.14	10,1
		(ii) Other financial assets	63.20	67.3
1	(g)	Deferred tax assets (net)	119.89	. 189.5
ſ	(h)	Other non-current assets	2,521.31	2,054.1
			21,911.72	19,096.3
2		Current assets		
		Inventories	4,938.50	4,438.2
	(b)	Financial assets		
		(i) Investments	449.13	316.3
		(ii) Trade receivables	9,688.17	7,608.7
		(iii) Cash and cash equivalents	5,025.56	2,195.8
Ē		(iv) Bank balances other than (iii) above	1.61	3.5
		(v) Loans	13.02	16.2
		(vi) Other financial assets	15.80	45.8
		Current tax assets (net)	50.03	-
	(d)	Other current assets	1,319.27	1,391.2
			21,501.09	16,016.0
		Total Assets (1+2)	43,412.81	35,112,3
		EQUITY AND LIABILITIES		
1		Equity		
	(a)	Equity share capital	1,406.63	1,406.6
		Other equity	20,321.90	15,886.7
		Equity attributable to the shareholders of the Company	21,728.53	17,293.3
		Liabilities		
2		Non-current liabilities		
		Financial liabilities		
	· · /	(i) Borrowings	3,803,26	3,422.2
		(ii) Other financial liabilities	95 76	63.4
		Provisions	196.54	307.0
		Deferred tax liabilities (net)	17.32	7.7:
			4,112.88	3,800.5
3		Current liabilities		
		Financial liabilities		
		(i) Borrowings	1,782,68	1,735.8
		(ii) Trade payables	11,284.23	8,641.8
		(iii) Other financial liabilities	3,304.82	2,238.29
		Other current liabilities	971.54	883.7
	(c)	Provisions	191.03	223.84
	· · /	Current tax liabilities (net)	37.10	294.9
			17,571.40	14,018.52
	1	Total Equity and Liabilities (1+2+3)	43,412.81	35,112.3





#### Notes:

- The above consolidated financial results of the Company for the quarter and year ended 31st March, 2018 have been reviewed by the Audit Committee and approved by the Board of Directors at their meetings held on 15th May, 2018. The Statutory Auditors of the Company have expressed an unmodified audit opinion.
- These consolidated financial results have been prepared in accordance with Indian Accounting Standards ("Ind AS") prescribed under Section 133 of the Companies Act, 2013 read with relevant rules issued thereunder and in terms of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 read with SEBI circular no. CIR/CFD/FAC/62/2016 dated 5th July, 2016.
- 3. The consolidated financial results include results of following subsidiaries :

Name of the company	Relationship
Endurance Overseas SrL, Italy (EOSRL)	Subsidiary (Direct)
Endurance Fondalmec SpA, Italy	Subsidiary of EOSRL
Endurance FOA SpA, Italy	Subsidiary of EOSRL
Endurance Engineering SrL, Italy	Subsidiary of EOSRL
Endurance Amann GmbH, Germany	Subsidiary (Direct)

- 4. Post the applicability of GST in India with effect from 1st July, 2017, revenue is required to be disclosed net of GST. Accordingly, the revenue from operations for the quarter and year ended 31st March, 2018 are not comparable with the quarter and year ended 31st March, 2017 presented in the results.
- 5. During the quarter ended 31st December, 2017, the Company has incurred Rs. 268.78 million towards Voluntary Separation Scheme for eligible workmen, as part of consolidation of plant operations in the Pune region, which has been disclosed as an exceptional item in the financial results.
- 6. The operating segment of the Company is identified to be, 'Automotive Components'. Therefore, the disclosure as per Regulation 33(1)(e) read with Clause (L) of Schedule IV of the Listing Regulations is not applicable.
- 7. The figures of the last quarter are the derived figures between audited figures in respect of the full financial year up to 31st March, 2018 and the unaudited published year-to-date figures up to 31st December, 2017, being the date of the end of the third quarter of the financial year which were subjected to limited review.
- 8. The figures of previous periods have been regrouped, wherever necessary, to conform to the current period's classification.

For and on behalf of the Board of Directors

Anurang Jain Managing Director (DIN : 00291662)





Place: Mumbai

Date: 15th May, 2018

S R B C & CO LLP Chartered Accountants C - 401, 4th Floor Panchshil Tech Park, Yerwada (Near Don Bosco School) Pune - 411 006, India Tel : +91 20 6603 6000 Fax : +91 20 6601 5900

Auditor's Report on Quarterly Financial Results and Year-to-Date Results of the Company Pursuant to the Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015

To Board of Directors of Endurance Technologies Limited,

- 1. We have audited the accompanying statement of quarterly standalone financial results of Endurance Technologies Limited ('the Company') for the guarter ended March 31, 2018 and for the year ended March 31, 2018 ('the Statement'), attached herewith, being submitted by the Company pursuant to the requirement of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 ('the Regulation'), read with SEBI Circular No. CIR/CFD/FAC/62/2016 dated July 5, 2016 ('the Circular'). The standalone financial results for the guarter ended March 31, 2018 and year ended March 31, 2018 have been prepared on the basis of the standalone financial results for the ninemonth period ended December 31, 2017, the audited annual standalone Ind AS financial statements as at and for the year ended March 31, 2018, and the relevant requirements of the Regulation and the Circular, which are the responsibility of the Company's management and have been approved by the Board of Directors of the Company. Our responsibility is to express an opinion on these standalone financial results based on our review of the standalone financial results for the nine-month period ended December 31, 2017 which was prepared in accordance with the recognition and measurement principles laid down in Indian Accounting Standard (Ind AS) 34 Interim Financial Reporting, specified under Section 133 of the Companies Act 2013 read with relevant rules issued thereunder and other accounting principles generally accepted in India; our audit of the annual standalone Ind AS financial statements as at and for the year ended March 31, 2018; and the relevant requirements of the Regulation and the Circular.
- 2. We conducted our audit in accordance with the auditing standards generally accepted in India. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial results are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts disclosed as financial results. An audit also includes assessing the accounting principles used and significant estimates made by management. We believe that our audit provides a reasonable basis for our opinion.
- 3. In our opinion and to the best of our information and according to the explanations given to us, these quarterly standalone financial results as well as the year-to-date results:
  - i. are presented in accordance with the requirements of the Regulation read with the Circular, in this regard; and
  - ii. give a true and fair view of the total comprehensive income (comprising of net profit and other comprehensive income) and other financial information for the quarter and year ended March 31, 2018.
- 4. The comparative Ind AS financial information of the Company for the quarter and year ended March 31, 2017, included in these standalone Ind AS financial results, have been audited by the predecessor auditor. The report of the predecessor auditor on the B generative financial information dated May 10, 2017 expressed an unmodified opinion.



**Chartered Accountants** 

5. Further, read with paragraph 1 above, we report that the figures for the quarter ended March 31, 2018 represent the derived figures between the audited figures in respect of the financial year ended March 31, 2018 and the published year-to-date figures up to December 31, 2017, being the date of the end of the third quarter of the current financial year, which were subjected to a limited review as stated in paragraph 1 above, as required under the Regulation and the Circular.

For S R B C & CO LLP Chartered Accountants ICAI Firm Registration Number: 324982E/E300003

B per Aivir Partner Members No.: 898 COHMENT Place: Mumbai Date: May 15, 2018

**Chartered Accountants** 

C - 401, 4th Floor Panchshil Tech Park, Yerwada (Near Don Bosco School) Pune - 411 006, India Tel : +91 20 6603 6000 Fax : +91 20 6601 5900

Auditor's Report on Quarterly Consolidated Financial Results and Year-to-Date Results of the Company Pursuant to the Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015

## To Board of Directors of Endurance Technologies Limited,

- 1. We have audited the accompanying statement of quarterly consolidated financial results of Endurance Technologies Limited ('the Company') comprising its subsidiaries (together, 'the Group'), for the guarter ended March 31, 2018 and the consolidated financial results for the year ended March 31, 2018 ('the Statement'), attached herewith, being submitted by the Company pursuant to the requirement of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 ('the Regulation'), read with SEBI Circular No. CIR/CFD/FAC/62/2016 dated July 5, 2016 ('the Circular'). The consolidated financial results for the quarter ended March 31, 2018 and year ended March 31, 2018 have been prepared on the basis of the consolidated financial results for the nine-month period ended December 31, 2017, the audited annual consolidated Ind AS financial statements as at and for the year ended March 31, 2018, and the relevant requirements of the Regulation and the Circular, which are the responsibility of the Company's management and have been approved by the Board of Directors of the Company. Our responsibility is to express an opinion on these consolidated financial results based on our review of the consolidated financial results for the nine-month period ended December 31, 2017 which was prepared in accordance with the recognition and measurement principles laid down in Indian Accounting Standard (Ind AS) 34 Interim Financial Reporting, specified under Section 133 of the Companies Act 2013 read with relevant rules issued thereunder and other accounting principles generally accepted in India; our audit of the annual consolidated Ind AS financial statements as at and for the year ended March 31, 2018; and the relevant requirements of the Regulation and the Circular.
- 2. We conducted our audit in accordance with the auditing standards generally accepted in India. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial results are free of material misstatement(s). An audit includes examining, on a test basis, evidence supporting the amounts disclosed as financial results. An audit also includes assessing the accounting principles used and significant estimates made by management. We believe that our audit provides a reasonable basis for our opinion.
- 3. In our opinion and to the best of our information and according to the explanations given to us and based on the consideration of the reports of other auditors on separate financial statements and the other financial information of subsidiaries, these quarterly consolidated financial results as well as the year-to-date results:
  - i. includes the results of the following entities in Annexure-1 to this report;
  - ii. are presented in accordance with the requirements of the Regulation read with the Circular, in this regard; and
  - iii. give a true and fair view of the consolidated total comprehensive income (comprising of net profit and other comprehensive income) and other financial information for the quarter ended March 31, 2018 and for the year ended March 31, 2018.



**Chartered Accountants** 

- 4. We did not audit the financial statements and other financial information, in respect of 5 subsidiaries, whose Ind AS financial statements include total assets of Rs 21,746.79 million as at March 31, 2018, and total revenues of Rs 5,288.94 million and Rs 19,697.01 million for the quarter and the year ended on that date respectively. These Ind AS financial statements and other financial information have been audited by other auditors, which financial statements, other financial information and auditor's reports have been furnished to us by the management. Our opinion, in so far as it relates to the affairs of such subsidiaries, joint controlled entities and associates is based solely on the report of other auditors. Our opinion is not modified/gualified in respect of this matter.
- 5. The comparative Ind AS financial information of the Group for the quarter and for the year ended March 31, 2017, included in these consolidated Ind AS financial results, have been audited by the predecessor auditor. The report of the predecessor auditor on the comparative financial information dated May 10, 2017 expressed an unmodified opinion.
- 6. Further, read with paragraph 1 above, we report that the figures for the quarter ended March 31, 2018 represent the derived figures between the audited figures in respect of the financial year ended March 31, 2018 and the published year-to-date figures up to December 31, 2017, being the date of the end of the third quarter of the current financial year, which were subjected to a limited review as stated in paragraph 1 above, as required under the Regulation and the Circular.

FOR SRBC& CQLL Chartered Accountants ICAI Firm Registration Number: 324982E/E300003 CO œ per Arvina Sethi ŝ Partner

Place: Mumbai Date: May 15, 2018

Membership No.: 89802

Chartered Accountants

Annexure 1 - Annexure referred to in paragraph 4(i) of our Auditor's Report on Quarterly Consolidated Financial Results and Consolidated Year-to-Date Results of Endurance Technologies Limited

List of Subsidiaries included in the consolidated financial results

## Name of the Company

Endurance Overseas SrL, Italy (EOSRL)

Endurance Fondalmec SpA, Italy

Endurance FOA SpA, Italy

Endurance Engineering SrL, Italy

Endurance Amann GmbH, Germany





## **Press Release**

15th May, 2018, Mumbai, India

## Endurance Technologies Ltd results for Q4 and financial year ended 31st March 2018

The Board of Directors of Endurance Technologies Limited today approved the audited financial results for the quarter and year ended 31<sup>st</sup> March 2018. The financial highlights are as follows:

## **Consolidated Financial Highlights**

· · · · ·						(INR Million)
Particulars	Q4 FY 17-18	Q4 FY 16-17	% Change	FY 17-18	FY 16-17	% Change
Consolidated Total Income incl Other Income (excl excise duty)	17,894	13,921	28.5%	65,617	56,199	16.8%
EBITDA	2,650	2,017	31.4%	9,513	7,874	20.8%
EBITDA %	14.8%	14.5%		14.5%	14.0%	
PBT (before exceptional items)	1,680	1,186	41.7%	6,062	4,646	30.5%
Exceptional Items	-	-		(269)	-	
PBT (after exceptional items)	1,680	1,186	41.7%	5,793	4,646	24.7%
PAT (before minority interest and OCI)	1,164	835	39.3%	3,908	3,303	18.3%
PAT % (before minority interest and OCI)	6.5%	6.0%		6.0%	5.9%	

## **Standalone Financial Highlights**

						(INR Million)
Particulars	Q4 FY 17-18	Q4 FY 16-17	% Change	FY 17-18	FY 16-17	% Change
Standalone Total Income incl Other Income (excl excise duty)	12,792	9,637	32.7%	46,595	38,924	19.7%
EBITDA	1,665	1,174	41.8%	6,088	4,836	25.9%
EBITDA %	13.0%	12.2%		13.1%	12.4%	
PBT (before exceptional items)	1,183	701	68.9%	4,289	2,989	43.5%
Exceptional Items	-	-		(269)	-	
PBT (after exceptional items)	1,183	701	68.9%	4,020	2,989	34.5%
PAT (before OCI)	819	525	56.0%	2,716	2,215	22.6%
PAT % (before OCI)	6.4%	5.4%		5.8%	5.7%	

### Performance Highlights [for FY 2017-18]:

- Consolidated Total Income including other income (excluding Excise Duty) grew by 16.8% to INR 65,617 million vs INR 56,199 million.
- 71% of Consolidated Total Income including other income came from Indian operations and balance 29% came from European operations.
- Standalone Total Income including other income grew by 19.7% to INR 46,595 million vs INR 38,924 million.
- Consolidated EBITDA Margin improved to 14.5% from 14.0%.
- Consolidated PAT (before OCI) grew by 18.3% to INR 3,908 million vs INR 3,303 million.
- Aftermarket sales from Indian operations grew by 13.8% to INR 2,415 million vs INR 2,122 million.
- Exports from India grew by 30.9% to INR 2,198 million from Rs. 1,679 million.
- Consolidated Basic and Diluted EPS stood at INR 27.78 per share compared to INR 23.48 per share in the previous financial year.





Commenting on the Company's performance, Mr. Anurang Jain, Managing Director of the Company said:

"Growth in sales of two-wheelers in India has been very robust – both for scooters and motorcycles. Also, three-wheeler volumes have recorded a sharp growth. Our revenues have grown faster than the market volumes, both in India and Europe. This is a reflection of the continued trust reposed by our customers in our ability to play a key role in their supply chain.

Despite exceptional cost of Rs. 269 mn. related to implementation of voluntary separation scheme that we incurred in Q3 of this year, our annual PAT margin has improved over last year, both at standalone and consolidated level.

The Board of Directors has reviewed the Company's financial performance for the fiscal year and has recommended dividend of Rs. 4 per equity share of face value of Rs. 10 each."

#### About Endurance Technologies Limited:

Endurance is one of the leading automotive component manufacturers, having a diverse range of technology intensified products with operations both in India and Europe (Italy and Germany). In India, we predominantly cater to two and three wheeler OEMs and our products include aluminium castings, suspensions, transmission and braking systems. In Europe, we predominantly cater to four wheeler OEMs and mainly supply aluminium casting products.

Endurance is a complete solutions provider, providing end to end services by engaging its customers from conception to end user delivery and also catering to replacement market. Out of our 24 plants, 16 are in India, 3 are in Germany and 5 plants are in Italy. We also have an in-house tool room in India, 4 DSIR approved R&D facilities in India and a technical centre in Italy.

For more details and information, please refer to company's website www.endurancegroup.com

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